



The Collinsville Memorial Library was in need of a new boiler. Barbara Rhodes, Library Director, was charged with seeking bids for the installation. Some of the bids came with an added \$2,500.00 utility rebate. The incentive was for installing a high-efficiency boiler.

When she requested a bid from Prost Heating & Cooling, she didn't realize she was talking to a Department of Commerce & Economic Opportunity (DCEO) Trade Ally. Dave Prost offered a multi-stage, high-efficiency boiler system. His proposal came with a "different" incentive—a DCEO grant in the amount of \$14,000.00. He even offered his assistance with the paperwork for the DCEO grant. Within a few weeks, Barbara received her check. Not for \$2,500, and not for the \$14,000.00, but \$15,000.00! The efficiency of the PHC system justified an additional \$1,000.00 in grant money.

The library has also enjoyed a 57% decrease in their natural gas utility bills. This was evidenced between a mild 2012-2013 winter and the harsh 2013-2014 winter. They couldn't be more pleased!

"To do my job, I don't need to know how a boiler works, or which boiler is the best. What I need is a company I can trust. Prost Heating and Cooling, LLC is that company! They're prompt, courteous, and very, very professional. I would highly recommend them to any business, school, or company in need of HVAC services."



BARBARA RHODES
Library Director
Collinsville Memorial Library